# Export-Import TRAINING

**EETMS(UAE)** 

# 2-step Training

Join our 2-step Export-Import Training: Learn how to Export and Import, and meet genuine buyers live.

Trainer:	The training will be conducted by our renowned international trainer, Tasim Pasta (Export Growth Coach), who has experience in 15+ countries.
Course:	Our course, designed and developed in an international context, is globally valid and structured in two practical steps. Upon completion, participants will be equipped to start their own business.
Participants:	Under graduate, Graduates, MBA, Manufactures, Entrepreneurs, Sales & Marketing Professionals, Government Officials, Importers & exporters, Trade consultants & advisors, Supply chain managers, procurement professionals,
	Anyone with a keen interest in international business and a desire to explore career opportunities in the dynamic field of exportimport.
Budget:	3000 AED
Timeline:	5 days / 10 credit hours



## **Project Details**

#### **Background**

Our training primarily focuses on addressing the academic and administrative challenges, recent market conditions, and payment scams in international markets that this project aims to resolve.

#### Goals

The main goal of our training is to equip participants with the skills to safeguard their export consignments against scams, ensuring safe and secure exporting.

#### Objective and Scope

- Equip participants with practical skills to successfully navigate the export-import process.
- Provide insights into international market trends and regulatory requirements.

- Train participants to identify and connect with genuine buyers globally.
- Develop strategies to mitigate risks and protect against payment scams.
- Enable participants to start and grow their own export-import businesses effectively.

#### Certificate

We offer internationally recognized certification featuring a QR code and license number issued by Dubai (UAE), ensuring validity and acceptance worldwide.

#### **Potential Obstacles**

Navigating complex international regulations and compliance requirements, overcoming language barriers and cultural differences, and identifying reliable buyers and suppliers while avoiding scams. Additionally, managing logistics and shipping challenges across various regions and securing adequate financing and payment guarantees for international transactions are significant hurdles participants may face.

### **Department Project Approval**

Prepared by:	Approved by:	
Prof Tasim Pasta	Divya Suraiya	
CO- Founder EETMS(UAE)	Owner EEI(India)	

This professionally curated training program, developed by EETMS (UAE), offers specialized expertise tailored for universities and colleges. Institutions interested in collaboration for further training initiatives can directly contact EETMS to explore partnership opportunities benefiting their students.

Excellent Exim Trade & Management services LLC

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